



20th January 2020

Dear Members,

The current and future impact of bushfires and other natural disasters has prompted us to seek updated legal advice in relation to the ACA's **Booking Agreement Template**.

Of course we recognise that there are a number of factors that also impact on your decisions in relation to cancellations, including goodwill towards your clients and the reputation of your camp. However we revised our Booking Agreement Template to ensure that it:

- Complies with relevant cancellation policy laws and
- Recognises that you are better able to negotiate a suitable outcome based on having a Booking Agreement which protects your rights and provides you with a strong position from which to negotiate.

The ACA's Booking Agreement Template (2020) has been revised by Australian Business Lawyers & Advisors and is supported by a Frequently Asked Questions (FAQs) document in regards to managing cancellations. Please feel free to utilise the Booking Agreement Template (2020) for your own purposes. You may wish to amend the terms; however any amendments should be reviewed by your legal advisor.

The FAQs and Booking Agreement Template (2020) can be found in the Member Resource area of the ACA website (Business folder).

This is advice of a general nature and if members need further clarification they should seek their own legal advice tailored to their particular business and customer circumstances.

Kind regards,

A handwritten signature in black ink, appearing to read 'Pete Griffiths', is positioned above the printed name.

Pete Griffiths

CEO, The Australian Camps Association