

Your partner in safety

Microguard.

Commerical case study

Value in changing to Microguard products!

Study done in caravan parks, by changed over to using Microguard Disinfectant Cleaner & Area Applicators, result shown were achieved over a 90day period, not changing cleaning procedures – just the product technology.

Key metrics



Time it takes to clean and then disinfect
How many times required per day.



Amount of products used to achieve the
required result.



Cleaners human element, achieving
whats required and how regular.



Keeping areas and surfaces sanitised 24/7
while staff and clients are using them.



Cost of products & labour required to
achive the required result.



Challenges, pains & problems

- Not enough Staff (labour) to get through workload. (turn-around-times)
- Having to do two actions (Clean & then Disinfect) to meet requirements.
- Using multiple different products (Cleaner, Disinfectant, Bleach mixing ratios etc).
- Staff not actually using the disinfectants (due to smell, streaks and gloves).
- Unprotected surfaces while clients & staff are using them, cross-contamination!
- Staff using carcinogenic and corrosive products.
- Management duty of care to ensure workplace is sanitised!!! 24/7

Solutions

Use a 5-in-one product, (Cleaner, Disinfectant, Mould, Deodoriser & Active 28days)

- Replacing up to 8 different, Hard & soft surfaces, Active disinfect keeps killing.

Commerical outcome and savings

Time saved > By halving the required actions in cleaning and then disinfection all surfaces, the cleaners finish cleaning and disinfecting in **half the time!**

Product saved > By reducing the number of products used, reduces the volume.

Raising the standard > Surfaces sanitised **24/7**, not just for the moment after applied

> result that cant be achived without using active products, 20x more effective \$\$\$\$\$\$

Remove the human element > Product keeps working, even if surfaces are missed, staff also dont like using most disinfectant so they dont use them as required!!

Money saved & Time > Reduced over all product cost by \$480 (**22%** less than standard, Cleaner \$8pl, Disinfectant \$11pl, Mould \$14pl & Deodoriser \$10pl. Microguard \$14pl) > Reduced labor to one action **50%** (Labour \$38per hour) lowered time by 308hr (so cleaner achieved more on their to do list, or \$11,704 saved in labour time.)

> Archived Turn-around-time upto **30%** faster (not having to fight mould and smells).